

# Digital Marketing

Solutions to your business



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# WHY DIGITAL MARKETING?

Marketing has always been about connecting with your audience in the right place and at the right time. With the change and evolution of modern technologies, small and medium businesses are doing everything they can to keep up, which can be said true for the rest of human society. To do this effectively, you have to take advantage of all the most valuable marketing resources and technologies, and in the modern world, the internet tops that list. One of the most important reasons why digital marketing is taking up the traditional marketing channels is as a result of the internet has enabled businesses to interact with targeted audiences in real time.

# WE'RE SKILLED AT





### SEARCH ENGINE OPTIMIZATION (SEO)

Search Engine Optimization is the process of getting traffic from the "free," "organic," "editorial" or "natural" search results on search engines.

- o Enterprise SEO
- o Local SEO
- E-Commerce SEO
- Worldwide SFO
- o Multi-Lingual SEO
- Web Analytics
- Link Building
- Algorithm Updates

#### SOCIAL MEDIA 02 **PROMOTION**

Social media marketing is the use of social media platforms to connect with your audience to build your brand, increase sales, and drive website traffic.



- o Social Media Audit
- o Social Media Ads
- Social Media Management
- Brand & Engagement
  - Campaigns
- o Social Bookmarking o Analytics & Insights
  - o Online Reputation Management
  - Multichannel Integration

# WE'RE SKILLED AT



#### SEARCH ENGINE 03 MARKETING (SEM)

Search engine marketing is one of the most effective ways to grow your business in an increasingly competitive marketplace and is an umbrella term for various kinds of paid advertising and paid marketing.

- o Pay Per Click(PPC)
- Paid search ads
- Paid search advertising
- Cost Per Click(CPC)
   Google Ad words
- Cost Per Thousand
- Impressions(CPM)
- Bing Ads Campaign Strategy

#### CONTENT 04 **MARKETING**

In Content Marketing, instead of pitching your products or services, you are providing truly relevant and useful content to your prospects and customers to help them to select the suitable one for them.

- Content Strategy
- Content Writing
- Content Editing
- **Guest Posting**
- **Blog Post**

- o PR Writing
- o Leads & Management
- Case Studies
- SEO Copywriting



# BENEFITS OF DIGITAL MARKETING TAKEAWAYS



Lower costs and higher flexibility for your marketing efforts



Access to consumers who rely on their mobile phones



The ability to speak with authority on topics related to your product or industry



A chance to engage with influencers, earn their respect and get them to endorse your company



Opportunities to incorporate multiple types of media into your marketing



The ability to track customer's purchase journeys

# CONTACT US





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